ALLSCRIPTS

Contact:

Name:	Nicholas Carroll
Phone:	410-560-6373/866-560-6373
email:	nicholas.carroll@allscripts.com
# of years in business: current brand	30+
Product	Allscripts Professional (HealthMatics)
Version (2007 CCHIT minimum)	EMR 2006 and 2007
Business Model	Client/Server & ASP
Average time of implementation	90-120 Days

System Features (all electronic)

Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING

Software	See Licensing below
EHR Template Customization	Included with implementation
Licensing (per MD, DO, NP, PA)	$6,400/provider, one time fee (regular $8,000)
Renewal required?	No
# of staff included	Includes all non-clinical staff
Training	See implementation
Trainer	Included in implementation, travel expenses included
Implementation	$150/hr, depends on practice size
Practice Management Interface	$2500-$4000 depending on the vendor
e-Prescribing Interface Setup	Included
e-Prescribing Ongoing	Included
Lab Interface Setup	Depends on the lab. Labcorp or Quest is $2500, typically paid by the lab.
Lab Ongoing	20% of interface fee
Radiology Interface Setup	Available, depends on radiology
Radiology Ongoing	20% of interface fee
Support	Approximately 20% of Licensing fee
Frequency?	Annually
Support provided via:	Phone / email/ onsite
Maintenance	Included with Annual Support
Upgrades	Included with Annual Support
Training for upgrades?	Yes
Hardware & Peripherals	Available, depends on specifications
Server	
Workstation	
Monitor	
Other (please specify)	
Demographics Conversion	$2,500-$4,000 depending on the vendor
Other 3rd party products	Microsoft Licensing

List any and all other costs associated for your product:

NO ADDITIONAL COSTS ASSOCIATED WITH PURCHASE REPORTED BY VENDOR

List any other unique features for your product:

▪ HealthMatics Assure - Hourly off-site server back-ups; HIPAA compliant disaster recovery program (included with annual maintenance)
▪ 24x7x365 support
▪ RxHub Connectivity
▪ Public, financially stable company
▪ HealthMatics Safeguard - Server Monitoring
▪ Free online, ongoing video training